

## **ESRD Facilities**

Hooper, Lundy & Bookman works with dialysis clinics and others providing care for end-stage renal disease (ESRD) patients to establish the structures, facilitate the transactions, and address the many regulatory and compliance issues involved in their critical work.

Our attorneys and government relations professionals represent a wide range of clients in the specialized and highly regulated nephrology sector. Our clients include nephrology clinics, dialysis group practices, dialysis organizations, ESRD networks, hospital-based dialysis programs, technology companies, and drug and medical supply manufacturers and distributors.

The comprehensive counsel we provide our ESRD clients illustrates HLB's expansive health care law capabilities that extend to every aspect of business, operations, and patient care. We complement our work for our provider clients with effective policy advocacy. HLB's government relations and public policy group has a wealth of knowledge and experience with federal government legislation and regulations spanning the kidney care sector.

HLB's representation of public, private, and nonprofit ESRD clients includes providing counsel on:

- Mergers and acquisitions
- Joint ventures, strategic alliances, and affiliations
- Medicare, Medicaid, and private payor reimbursement
- Payor negotiating and contracting
- Managed care contracts
- Audits and investigations
- Stark Law, anti-kickback, and fraud and abuse matters
- Patient privacy, confidentiality, and HIPAA issues
- Government audits and investigations
- Administrative and civil litigation
- Real estate and transactional matters
- Medical staff issues
- Licensing
- Financing
- Management and governance

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