



Mark E. Reagan

(he/him/his)

Managing Shareholder

Chair, Post-Acute and Long-Term Care Practice

Managing Partner, San Francisco Office

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CAPABILITIES

Compliance

False Claims Act

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Government Relations and Public Policy

Hospital-Physician Integration

Litigation, Mediation, Arbitration

Managed Care

Medicare, Medicaid, Other Governmental Reimbursement and Payment

Provider and Supplier Operations

Hospice

Hospitals and Health Systems

Skilled Nursing Facilities (SNFs) and Long-Term Care Providers

Trade Associations

EDUCATION

Loyola Law School, J.D., 1989

Stanford University, B.A., 1983

BAR ADMISSIONS

Massachusetts, 2017

California, 1989

“Either as a litigator handling cases with significant policy implications or serving as a policy counselor, I look for opportunities where the interests of people receiving care can be aligned with the interests of our clients in providing that care. This convergence often produces the best outcomes and is some of the most satisfying work. That’s what makes what I do a ‘get to do’ job rather than a ‘got to do’ one.”

Mark Reagan is the Managing Shareholder of Hooper, Lundy & Bookman. He is one of the nation’s most respected strategic problem-solvers of complex issues in the post-acute and long-term care industry. With three decades of experience and a national client base, Mark counsels trade associations, including serving as the General Counsel for the California Association of Health Facilities and the Massachusetts Senior Care Association and working with the American Health Care Association in multiple capacities. He likewise represents long-term care facilities and companies, hospitals, physician groups, home health agencies, hospices, rehab companies, medical product suppliers, and others.

While it is unquestionably a business, health care is also an industry with a direct effect on human lives. Mark’s career has been devoted to helping ensure that this complex, vital system works as well as possible for both the people who provide care and those who receive it.

For his trade association clients, Mark provides guidance and strategic counsel concerning their dealings with the legislative and executive branches of both state and federal government. He helps his industry clients manage the impact of government on their day-to-day operations and represents them in litigation when needed. The issues involved range from ensuring timely and fair payment to managing excessive or biased regulation to dealing with legal exposure.

Mark is recognized as both an industry authority and a thought leader. He brings to his work an encyclopedic grasp of health care law and policy, a national network of relationships, and an exceptional strategic and tactical sense. He’s frequently called upon to testify before government bodies of all kinds. One client stated, “he is one of the brightest attorneys I’ve ever met”

who “cuts through issues very efficiently and is held in very high regard in California and nationally.”

As the leader of our firm, Mark helps cultivate a singular culture that supports success, one in which lawyers and staff at all levels collaborate to benefit our clients. A member of the Leadership Council on Legal Diversity, he believes in the importance of creating an inclusive environment and the value of leading diverse teams of professionals to find solutions to client problems. This guiding philosophy has powered the growth of Hooper Lundy into an innovative team that handles the most complex legal matters facing the health care industry nationwide.

When Mark was young, he heard then-Vice President Hubert Humphrey say that a “moral test” of who we are as a people is demonstrated in the way we treat “... those who are in the twilight of life, the elderly; and those in the shadows of life, the sick....”

It made a lasting impression on Mark. The result has been a lifelong mission to help those organizations and people who serve the needs of seniors and people with disabilities.

Recognition

- American College of Medical Quality (ACMQ), President's Award, 1998
- California Association of Health Facilities (CAHF), Distinguished Service Award for Outstanding Dedication to Long Term Care and Service to the Community, 2005
- Chambers USA, Top Healthcare Lawyer: California, 2019-2025
- Daily Journal's Top Health Care Lawyers in California, 2019-2023
- Law360, Health Care MVP, 2022
- Legal 500, 2020
- Martindale-Hubbell, AV Rated, 2020
- Super Lawyers, Northern California, 2012-2024

Professional Affiliations

- American Bar Association
- American Health Care Association
- American Health Lawyers Association
- California Association of Health Facilities
- California Society for Healthcare Attorneys
- Leadership Council on Legal Diversity

News

- Hooper, Lundy & Bookman Earns Top Rankings in Chambers USA 2025
- Hooper, Lundy & Bookman Retained as Outside General Counsel to the American Health Care Association
- Mark Reagan Quoted in Skilled Nursing News
- Mark Reagan Quoted in Skilled Nursing News
- Mark Reagan Quoted in McKnight's Long-Term Care News Article
- Mark Reagan Quoted in Skilled Nursing News
- Mark Reagan is quoted in Skilled Nursing News Article, “Shift from Biden to Harris Unlikely to Rattle Staffing Mandate, as Unions Remain Strong Supporters”
- Mark Reagan is Quoted in McKnight's Long-Term Care News, “With the ‘Wicked Witch’ of regulation dead, nursing home staffing rule could follow”
- Mark Reagan and Mark Johnson Quoted in Skilled Nursing News, “Supreme Court Ruling is a ‘Game Changer’ for Challenging Nursing Home Staffing Mandate, CMS Authority”

- HLB's Northern California Super Lawyers 2024
- Legal 500 Ranks HLB as a Top Healthcare Service Provider in the United States for 2024
- Hooper, Lundy & Bookman Again Ranked Among Top Health Law Firms In The United States By Chambers USA
- Mark Reagan is Quoted in McKnight's Long-Term Care News, "Sector vows 'confidence' in staffing rule lawsuit success; consumer advocates press forward with complaints"
- Mark Reagan is Quoted in McKnight's Long-Term Care News Article, "Rules for adult protective services could open door to more skilled nursing investigations, but also more cooperation"
- Mark Reagan is Quoted in McKnight's Long-Term Care News Article, "CMS provides first look at shorter, Risk-Based Survey process"
- Mark Reagan is Quoted in McKnight's Long-Term Care News Article, "Supreme Court spars over case that could limit power of CMS, other agencies"
- Mark Reagan is Quoted in McKnight's Long-Term Care News Article, "SCOTUS ruling lets disability rights 'testers' continue to 'manufacture ADA litigation,' for now"
- Mark Reagan Quoted in Law360 Article, "Nursing Home Staffing Proposal Faces Industry Pushback"
- Mark Reagan Quoted in Skilled Nursing News article, "Top Trends in False Claims Act Litigation Against Nursing Home Operators"
- Mark Reagan Quoted in McKnight's Long-Term Care News, "New Supreme Court term has major implications for long-term care"
- Mark Reagan and Charles Oppenheim Named as 2023 Top Health Care Lawyers in California by the Daily Journal
- Mark Reagan Published in the Daily Journal, "The Wild, Wild West: Practicing Health Law in California"
- HLB's Super Lawyers' 2023 Northern California Super Lawyer
- Mark Reagan Quoted in McKnight's Long-Term Care News Article "Supreme Court arbitration ruling 'good news' for senior living and care providers"
- Mark Reagan was quoted in McKnight's Long-Term Care News article "State Courts Push Back on Nursing Homes' Federal Right to Arbitrate"
- Hooper, Lundy & Bookman Again Ranked Among Top Health Law Firms In The United States By Chambers USA
- Mark Reagan Interviewed by McKnight's about Nursing Home Evictions
- Mark Reagan Quoted in Skilled Nursing News
- Podcast: Mark Reagan Interviewed by Legal 500
- Mark Reagan and Paul Garcia Quoted in Skilled Nursing News
- Mark Reagan and HLB profiled by Law360
- Daily Journal Names Pat Hooper and Mark Reagan Among 2022 Top Healthcare Lawyers in California
- The Daily Journal published Practicing Health Law is Meaningful and Important Work by Mark Reagan in it's Top Health Care Lawyers 2022 Edition
- Arbitration battles loom after Supreme Court inaction, tough new guidance
- Nursing Home Death Suit Could Put PREP Act Before Supreme Court
- Mark Reagan Named a Law360 2022 MVP
- What Keeps Mid-Law Leaders Up at Night Midway Through 2022
- Hooper, Lundy & Bookman Congratulates 2022 Northern California Super Lawyers
- Hooper, Lundy & Bookman Celebrates 35 Years!
- Hooper, Lundy & Bookman Again Achieves Recognition Among the Top Health Law Firms in the United States by Chambers USA
- Managing Shareholder Mark Reagan Pledges Commitment to Leadership Council on Legal Diversity's Leaders at the Front Initiative
- Supreme Court denies 'look through' requests in arbitration claims

- Daily Journal Names Scott Kiepen and Mark Reagan Among 2021 Top Healthcare Lawyers in California
- Hooper Lundy & Bookman Achieves Recognition Among the Top Health Law Firms in the United States by Chambers USA
- Patient's Bill of Rights violations: \$500 per action, not per violation
- Legal 500 Ranks HLB as a Top Health Law Service Provider in the United States
- Hooper, Lundy & Bookman Again Achieves Recognition Among the Top Health Law Firms in the United States by Chambers USA
- Hooper, Lundy & Bookman's Lloyd Bookman, Pat Hooper and Mark Reagan Named to the Daily Journal's 2020 List of Top Health Care Lawyers in California
- Hooper, Lundy & Bookman's Lloyd Bookman and Mark Reagan Named to the Daily Journal's 2019 List of Top 22 Healthcare Lawyers in California
- Hooper, Lundy & Bookman Ranked in the 2020 Edition of US News/Best Lawyers in America Best Law Firms
- Hooper, Lundy & Bookman Named To American Bar Association's Health Law Top 10 List
- Hooper, Lundy & Bookman Launches Webinar Series with Focused Discussions on Post-Acute Care Partnerships
- Hooper Lundy & Bookman Recognized Among the Top Health Law Firms in the United States by Chambers USA
- Survey Reveals Expectations of Sweeping Changes Coming to U.S. Health Care in the Next Two Years

Insights

- What Healthcare Providers Need to Know About CMS Waivers and Flexibilities in Response to The Los Angeles Fires
- Podcast: Mark Reagan Interviewed by Legal 500
- Governor Newsom Signs into Law AB 1502: the Skilled Nursing Facility Ownership and Management Reform Act of 2022; Key Deadline: July 1, 2023
- HHS-OIG Launches Review of Nursing Home PRF Spending and Infection Control Practices
- DMFEA Launches Operation SAFE to Investigate SNFs During COVID-19
- Hooper, Lundy & Bookman Announces Mandatory Remote Work Policy for All Employees to Mitigate COVID-19 Spread
- COVID-19 Response: HLB Resource Page, California State of Emergency and Guidance, and CMS Survey Guidance
- DOJ Enhances Pursuit of Grossly Substandard Care at SNFs
- California Announces Proposal for Important Changes to the Medi-Cal Delivery System
- AseraCare Court Confirms that Difference of Reasonable Clinical Opinion Cannot Alone Establish Objective Falsity in False Claims Cases
- Health Law Perspectives June 2019
- What the Supreme Court's Azar v. Allina Ruling Means for Health Care Providers
- Health Law Perspectives, February 2019
- Proposed CMS SNF Program Changes Dramatically Alter Current Reimbursement Methodologies
- Proposed Massachusetts Legislation Aims to Contain Health Care Costs: Highlights for Providers
- Senate Moves to Proceed on Affordable Care Act Repeal Legislation
- The Better Care Reconciliation Act of 2017 – A First Look

Events

- CSHA Annual Meeting
- CAHF Independent Owner Symposium
- Massachusetts Senior Care Association Webinar

- ABA Emerging Issues in Healthcare Law Conference
- AHLA Long Term and Post-Acute Care Law and Compliance Conference
- Mark Reagan Presents at the California Association of Health Facilities Conference
- 2020 Northeast/Mid-Atlantic Virtual Telehealth Conference
- C-TeL's Virtual Spring Summit 2020
- C-TeL Coronavirus Webinar Series – Telehealth, Long Term Care and COVID-19
- CAHF Summer Conference
- Mass Senior Care Association Spring Conference
- HCCA's 23rd Annual Compliance Institute
- 2019 CSHA Annual Meeting and Spring Seminar
- The National Symposium on Health Law and Policy
- AHCA/NCAL 69th Annual Convention & Expo
- 2018 California Society for Healthcare Risk Management Annual Conference