



Stephanie Gross

Partner

Co-Chair, Reproductive Health Practice

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CAPABILITIES

Business Transactions

Financing

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Reproductive Health

Value-Based Arrangements

Hospital-Physician Integration

Managed Care

Physicians, Medical Groups, Medical Foundations, and Independent Practice Associations (IPAs)

Provider-Owned Managed Care, ACOs, and Clinically-Integrated Networks (CINs)

Hospitals and Health Systems

EDUCATION

University of California, Berkeley, School of Law, J.D., Order of the Coif, 2015
Northwestern University, B.A., 2009

BAR ADMISSIONS

California, 2015

CLERKSHIPS

California Supreme Court, Hon. Leondra Kruger

“The way we pay for health care is changing, but the rules that govern payment arrangements aren’t keeping up. When providers approach me with creative ideas for aligning incentives around quality and value, I help implement their vision while managing risk.”

Stephanie Gross is a transactional and regulatory attorney whose knowledge of fraud and abuse law and managed care regulation allows her to help providers navigate a changing health care landscape. She frequently advises her clients on unique issues in the Medicare Advantage space and the regulation of value-based payment arrangements.

Stephanie assists hospitals, health systems, medical groups, skilled nursing facilities, and other providers, as well as health services companies and digital health companies, in navigating payor relationships in their day-to-day operations, as well as entering into strategic partnerships and major transactions, including mergers and acquisitions. This involves counseling on fraud and abuse issues, including compliance with federal and state anti-kickback and self-referral laws, as well as state insurance licensing requirements, the corporate practice of medicine, and general corporate and regulatory compliance matters. Stephanie also frequently drafts and negotiates professional service and related agreements and assists clients in obtaining financing to meet their goals.

Stephanie’s health policy background predates her legal career; shortly after the passage of the Affordable Care Act, she served as a program analyst with the Center for Consumer Information and Insurance Oversight within the Centers for Medicare & Medicaid Services (CMS). In that role, she drafted portions of the first regulations establishing health insurance exchanges under the new law and played a lead role in operationalizing the health plan certification process. This experience gave her a valuable perspective on how CMS approaches the countless policy issues impacting provider operations and payment arrangements.

Recognition

- Super Lawyers, Northern California, Rising Star, 2020-2022
- Super Lawyers, Southern California, Rising Star, 2023-2025

- Best Lawyers, Ones to Watch, Administrative/Regulatory Law and Business Organizations (including LLCs and Partnerships), 2024 & 2025

Professional Affiliations

- American Bar Association
- American Health Lawyers Association
- California Society for Healthcare Attorneys
- Leadership Council on Legal Diversity

News

- HLB Attorneys Published in Westlaw Today
- HLB's 2025 Southern California Super Lawyers
- Several HLB Lawyers Author AHLA'S Hospitals and Health Systems, Second Edition
- HLB is Published in Thomson Reuters Westlaw Today
- Thirty-One HLB Attorneys Have Been Named "Best Lawyers in America 2025" and "Ones to Watch"
- Stephanie Gross, Emily Brodtkin and Charles Oppenheim Published in HCCA Compliance Today, "Physician gifts: Big things come in small packages"
- HLB Successfully Closes \$105.5 Million Tax-Exempt Bond Financing Transaction for RCFE Licensed Continuing Care Retirement Communities in California
- HLB Selects Stephanie Gross for 2024 LCLD 2024 Fellows Program
- Andrea Frey and Stephanie Gross Are Quoted in Law360 Article, "A Look Back at the Abortion Battles of 2023"
- Charles Oppenheim, Stephanie Gross and Aneliese Castro Published in CHLN's, "California Self-Referral Law (PORA): Still Alive and Kicking"
- Twenty-One HLB Attorneys Have Been Named "Best Lawyers in America 2024" and Five HLB Attorneys as "Ones to Watch"
- Robert Miller, Alicia Macklin and Stephanie Gross are Quoted in Modern Healthcare, "Lawyers say healthcare clients want help with deals, reproductive care"
- Charles Oppenheim and Stephanie Gross Published in Compliance Today, "Can compliance officers unring the bell?"
- HLB's Super Lawyers' 2023 Southern California Rising Stars
- Published in Reuters: An uncertain outlook for reproductive health law in 2023
- Hooper, Lundy & Bookman Elevates Two Partners and Three Senior Counsel
- 'Sea Change In The Law': Inside One Firm's Post-Roe Practice
- Hooper, Lundy & Bookman Congratulates 2022 Northern California Super Lawyers
- Hooper, Lundy & Bookman Celebrates 35 Years!
- AHLA Announces New 2022 Leadership Positions
- Financial Relief for Providers During the COVID-19 Pandemic: Guide
- Hooper, Lundy & Bookman Ranked in the 2020 Edition of US News/Best Lawyers in America Best Law Firms
- Hooper, Lundy & Bookman Named To American Bar Association's Health Law Top 10 List
- Hooper, Lundy & Bookman Launches Webinar Series with Focused Discussions on Post-Acute Care Partnerships
- Hooper Lundy & Bookman Recognized Among the Top Health Law Firms in the United States by Chambers USA

Insights

- AB 1415: New California Bill Proposes to Expand OHCA Health Care Pre-Transaction Notice Requirements to Management Services Organizations and Private Equity Groups

- Executive Orders on Reproductive and Gender-Based Healthcare
- The Future of the Stark Law is Clouded by Uncertainty
- New California Proposed Law Would Require Attorney General Consent for Private Equity Healthcare Transactions (AB 3129)
- Abortion Back Before the Supreme Court
- California Signs into Law Legislative Package Expanding Access and Protections for Reproductive and Gender-Affirming Health Care
- Conflicting Federal Decisions Issued on the FDA's Approval of Medication Abortion
- California Enacts Legislative Package Expanding Protections and Access to Abortion Services
- Courts And Regulators Continue To Grapple With Dobbs
- Update: Justice Department Sues Idaho Over Abortion Prohibition in Medical Emergencies
- Update: Texas Sues Over EMTALA Guidance, Setting Up Showdown Regarding Abortion Care in Emergency Settings
- California's Health Care Quality and Affordability Act
- HLB Launches Reproductive Health Practice Group
- Federal Court Interprets EKRA Narrowly – Allows Commission Payments
- Final Anti-Kickback and Stark Rules: Value-Based Arrangements and Beyond
- New Guidance from SBA on PPP Loans
- EIDL: Another Loan Available to Health Care Providers Under The CARES Act
- California Announces Proposal for Important Changes to the Medi-Cal Delivery System
- Proposed Stark & Anti-Kickback Regulations Are A Big Deal
- Medicare Advantage Final Rule – Telehealth Expansion
- Sweeping Changes to Knox-Keene Licensing Requirements Coming
- CMS Overhauls Medicare ACOs
- New Regulation May Expand the Scope of Payment Arrangements Subject to Knox-Keene Licensure

Events

- Stephanie Gross and Kelly Delmore to Speak at LACBA & CSHA's 21st Annual Healthcare Law Compliance Symposium
- 19th Annual Healthcare Law Compliance Symposium
- Overcoming Barriers to Advance Health Equity: Value Based Arrangements and Other Regulatory Updates Addressing Social Determinants of Health
- HLB Announces Webinar Series Focused on Value-Based Care
- HLB 2019 Managed Care Update Seminar
- HLB Webinar – Strategies for Post-Acute Collaboration – Practical Advice for Approaching CMS Alternative Payment Models
- HLB Webinar – A Regulatory Shift In Knox-Keene Licensing Requirements
- 2019 CSHA Annual Meeting and Spring Seminar