



Stephen K. Phillips

Partner

Chair, Technology Practice Group and Privacy Officer

Co-Chair, Digital Health Practice

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CAPABILITIES

Business Transactions

Compliance

Digital Health

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Government Investigations

Health Information Privacy and Security

Mergers and Acquisitions

Provider and Supplier Operations

EDUCATION

Stanford Law School, J.D., 1990

Amherst College, B.A., *magna cum laude*, 1987

BAR ADMISSIONS

California, 1995

Pennsylvania, 1990

“Technology has the potential to dramatically improve the delivery of health care. But for innovation to thrive, providers and developers need to have confidence that they are going about their work in a way that comports with a complex legal, regulatory, and competitive landscape. My goal is to provide my clients with that confidence.”

Facilitating advancements in health care information technology and effectively addressing corresponding challenges with patient privacy and data security are at the heart of Stephen Phillips’ practice. Also handling a wide range of business and compliance matters for providers and technology vendors, Steve has a depth of knowledge and diversity of experience to deliver reliable, actionable, and accurate counsel efficiently.

With both private practice and in-house experience, Steve counsels clients on all transactional, operational, or regulatory issues that intersect with health care technology and patient privacy. He drafts and negotiates health care technology agreements of all kinds, including those involving SaaS products, data sharing agreements, software licenses, business associate agreements, HIE licensing, and participation and data sharing agreements and policies.

Steve plays a critical role in helping providers protect patient privacy, secure data and systems from evolving threats, and navigate an ever-changing regulatory and compliance landscape. His work includes drafting internal privacy and security policies and programs, breach investigation, remediation, and reporting, and addressing related data compliance issues. His compliance counseling also covers fraud and abuse investigations and self-disclosures, telemedicine and web-based service design, and medical, dental, and other professional practice act restrictions.

In transactional matters, Steve leverages his combination of health care and technology experience to structure arrangements between technology and health care providers that address corporate practice, fraud and abuse, and other health care licensing compliance requirements. He provides counsel on mergers, acquisitions, strategic partnerships, outsourcing agreements, and corporate governance matters that help his clients achieve their business objectives and facilitate continuing innovation in health care delivery.

Before joining the firm, Steve was the general counsel and compliance program chair for Neoforma, a public health care supply chain management outsourcer, and the chief operating officer and general counsel for eCliniq, a provider of web-based clinical solutions for heart care physicians.

Representative Matters

- Developed onsite medical clinics for Cisco Systems.
- Advised a major California hospital system in fraud and abuse investigations and OIG self-disclosures.
- Represented the AIDS Healthcare Foundation in its acquisition of MOMS Pharmacy.
- Represented Coast Plaza Doctors Hospital in its sale to Avanti Hospitals.
- On behalf of the California Prison Healthcare Receivership, negotiated a clinical data repository and portal solution agreement with IBM, Oracle, Orion Health, and Initiate Systems.
- Counseled large primary care medical group in negotiations with a prominent West Coast health system to establish a medical foundation.
- Assisted a California hospital district with establishing an outpatient clinic and related physician practice acquisitions.
- Represented life science and medical device companies in the sponsorship of clinical trials.
- Advised surgeon-owned implant development and distribution companies in formation, syndication, and intellectual property development.

Recognition

- Nightingale's Healthcare News, Outstanding Healthcare IT Lawyers, 2009
- The Burton Awards for Legal Achievement, Law360 Distinguished Legal Writing Award, 2026

Professional Affiliations

- American Bar Association
- American Health Lawyers Association
- California Society of Healthcare Attorneys

News

- Three HLB Lawyers Win Distinguished Legal Writing Award by the Burton Foundation
- HLB Lawyers Published in Reuters Practical Law, The Journal
- HLB Lawyers Published in Thomson Reuters Westlaw Today
- Stephen Phillips Quoted in AIS Health
- Sheryl Xavier, Andrea Frey and Stephen Phillips Published in Reuters and Westlaw Today
- Amy Joseph, Jeremy Sherer, and Stephen Phillips Published in Westlaw Today, "The rise of artificial intelligence: navigating health care regulatory considerations"
- Hooper, Lundy & Bookman Celebrates 35 Years!
- Hooper, Lundy & Bookman Ranked in the 2020 Edition of US News/Best Lawyers in America Best Law Firms
- Hooper, Lundy & Bookman Named To American Bar Association's Health Law Top 10 List
- Hooper, Lundy & Bookman Launches Webinar Series with Focused Discussions on Post-Acute Care Partnerships
- Hooper Lundy & Bookman Recognized Among the Top Health Law Firms in the United States by Chambers USA
- Survey Reveals Expectations of Sweeping Changes Coming to U.S. Health Care in the Next Two Years

Insights

- HLB's Digital Health Blog
- HLB's Digital Health Blog
- HLB's Digital Health Blog
- Predicting Digital Health Trends in 2026
- HLB's Digital Health Blog
- Federal Court Vacates HIPAA Reproductive Health Privacy Rule Nationally
- Proposed Rule for Amendments to HIPAA Security Rule
- Scrutiny of Online Tracking Technologies Continues
- The Rise of Artificial Intelligence: Navigating Healthcare Regulatory Considerations
- Effective Immediately: California's New Health Facility Breach Reporting Regulations
- HIPAA Proposed Rule – Removing Barriers to Care Coordination
- California Clarifies Electronic Signature Law Effective Jan. 1, 2021
- INSIGHT: General Data Protection Regulation Applicability to the U.S. Healthcare Industry
- Connecticut Permits Prescribing Limited Controlled Substances via Telemedicine
- California Governor Signs Far-Reaching Consumer Privacy Legislation
- The OIG Acts on Telehealth
- Ready or Not, EU's General Data Protection Regulation (GDPR) Is Here
- Proposed Massachusetts Legislation Aims to Contain Health Care Costs: Highlights for Providers
- Managing Substance Use Disorder Information in ACOs and HIEs under Revised Part 2 Regs
- HHS Issues Revised Rule on Confidentiality of Substance Abuse Record

Events

- The National Symposium on Health Law and Policy
- Northeast Telehealth Resource Center's Northeast Regional Telehealth Conference