



## Mark E. Reagan

(he/him/his)

### Managing Shareholder

**Chair, Post-Acute and Long-Term Care Practice**

**Managing Partner, San Francisco Office**

San Francisco: 415.875.8501

Boston: 617.532.2715

mreagan@hooperlundy.com

### CAPABILITIES

Compliance

False Claims Act

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Government Relations and Public Policy

Hospital-Physician Integration

Litigation, Mediation, Arbitration

Managed Care

Medicare, Medicaid, Other Governmental Reimbursement and Payment

Provider and Supplier Operations

Hospice

Hospitals and Health Systems

Skilled Nursing Facilities (SNFs) and Long-Term Care Providers

Trade Associations

### EDUCATION

Loyola Law School, J.D., 1989

Stanford University, B.A., 1983

### BAR ADMISSIONS

Massachusetts, 2017

California, 1989

“Either as a litigator handling cases with significant policy implications or serving as a policy counselor, I look for opportunities where the interests of people receiving care can be aligned with the interests of our clients in providing that care. This convergence often produces the best outcomes and is some of the most satisfying work. That’s what makes what I do a ‘get to do’ job rather than a ‘got to do’ one.”

Mark Reagan is the Managing Shareholder of Hooper, Lundy & Bookman. He is one of the nation’s most respected strategic problem-solvers of complex issues in the post-acute and long-term care industry. With three decades of experience and a national client base, Mark counsels trade associations, including serving as the General Counsel for the California Association of Health Facilities and the Massachusetts Senior Care Association and working with the American Health Care Association in multiple capacities. He likewise represents long-term care facilities and companies, hospitals, physician groups, home health agencies, hospices, rehab companies, medical product suppliers, and others.

While it is unquestionably a business, health care is also an industry with a direct effect on human lives. Mark’s career has been devoted to helping ensure that this complex, vital system works as well as possible for both the people who provide care and those who receive it.

For his trade association clients, Mark provides guidance and strategic counsel concerning their dealings with the legislative and executive branches of both state and federal government. He helps his industry clients manage the impact of government on their day-to-day operations and represents them in litigation when needed. The issues involved range from ensuring timely and fair payment to managing excessive or biased regulation to dealing with legal exposure.

Mark is recognized as both an industry authority and a thought leader. He brings to his work an encyclopedic grasp of health care law and policy, a national network of relationships, and an exceptional strategic and tactical sense. He’s frequently called upon to testify before government bodies of all kinds. One client stated, “he is one of the brightest attorneys I’ve ever met”

who “cuts through issues very efficiently and is held in very high regard in California and nationally.”

As the leader of our firm, Mark helps cultivate a singular culture that supports success, one in which lawyers and staff at all levels collaborate to benefit our clients. A member of the Leadership Council on Legal Diversity, he believes in the importance of creating an inclusive environment and the value of leading diverse teams of professionals to find solutions to client problems. This guiding philosophy has powered the growth of Hooper Lundy into an innovative team that handles the most complex legal matters facing the health care industry nationwide.

When Mark was young, he heard then-Vice President Hubert Humphrey say that a “moral test” of who we are as a people is demonstrated in the way we treat “... those who are in the twilight of life, the elderly; and those in the shadows of life, the sick....”

It made a lasting impression on Mark. The result has been a lifelong mission to help those organizations and people who serve the needs of seniors and people with disabilities.

## Recognition

- Chambers USA, Top Healthcare Lawyer: California, 2019-Present
- Law360, Health Care MVP, 2022
- Daily Journal's Top Health Care Lawyers in California, 2019-2023
- Legal 500, 2020
- Martindale-Hubbell, AV Rated, 2020
- Super Lawyers, Northern California, 2012-2024
- California Association of Health Facilities (CAHF), Distinguished Service Award for Outstanding Dedication to Long Term Care and Service to the Community, 2005
- American College of Medical Quality (ACMQ), President's Award, 1998

## Professional Affiliations

- American Bar Association
- American Health Care Association
- American Health Lawyers Association
- California Association of Health Facilities
- California Society for Healthcare Attorneys
- Leadership Council on Legal Diversity

## News

- Mark Reagan Quoted in Skilled Nursing News
- Mark Reagan Quoted in McKnight's Long-Term Care News Article
- Mark Reagan Quoted in Skilled Nursing News
- Mark Reagan is quoted in Skilled Nursing News Article, “Shift from Biden to Harris Unlikely to Rattle Staffing Mandate, as Unions Remain Strong Supporters”
- Mark Reagan is Quoted in McKnight's Long-Term Care News, “With the ‘Wicked Witch’ of regulation dead, nursing home staffing rule could follow”

## Insights

- What Healthcare Providers Need to Know About CMS Waivers and Flexibilities in Response to The Los Angeles Fires
- Podcast: Mark Reagan Interviewed by Legal 500

- Governor Newsom Signs into Law AB 1502: the Skilled Nursing Facility Ownership and Management Reform Act of 2022; Key Deadline: July 1, 2023
- HHS-OIG Launches Review of Nursing Home PRF Spending and Infection Control Practices
- DMFEA Launches Operation SAFE to Investigate SNFs During COVID-19

## Events

- CSHA Annual Meeting
- CAHF Independent Owner Symposium
- Massachusetts Senior Care Association Webinar
- ABA Emerging Issues in Healthcare Law Conference
- AHLA Long Term and Post-Acute Care Law and Compliance Conference