HOOPER LUNDY BOOKMAN

PARTNER

STEPHANIE GROSS

Co-Chair, Reproductive Health Practice

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> "The way we pay for health care is changing, but the rules that govern payment arrangements aren't keeping up. When providers approach me with creative ideas for aligning incentives around quality and value, I help implement their vision while managing risk."

Stephanie Gross is a transactional and regulatory attorney whose knowledge of fraud and abuse law and managed care regulation allows her to help providers navigate a changing health care landscape. She frequently advises her clients on unique issues in the Medicare Advantage space and the regulation of value-based payment arrangements.

Stephanie assists hospitals, health systems, medical groups, skilled nursing facilities, and other providers, as well as health services companies and digital health companies, in navigating payor relationships in their day-to-day operations, as well as entering into strategic partnerships and major transactions, including mergers and acquisitions. This involves counseling on fraud and abuse issues, including compliance with federal and state anti-kickback and self-referral laws, as well as state insurance licensing requirements, the corporate practice of medicine, and general corporate and regulatory compliance matters. Stephanie also frequently drafts and negotiates professional service and related agreements and assists clients in obtaining financing to meet their goals.

Stephanie's health policy background predates her legal career; shortly after the passage of the Affordable Care Act, she served as a program analyst with the Center for Consumer Information and Insurance Oversight within the Centers for Medicare & Medicaid Services (CMS). In that role, she drafted portions of the first regulations establishing health insurance exchanges under the new law and played a lead role in operationalizing the health plan certification process. This experience gave her a valuable perspective on how CMS approaches the countless policy issues impacting provider operations and payment arrangements.

EDUCATION

University of California, Berkeley, School of Law, J.D., Order of the Coif, 2015

Northwestern University, B.A., 2009

BAR ADMISSIONS

California, 2015

CLERKSHIPS

California Supreme Court, Hon. Leondra Kruger

CAPABILITIES

PRACTICES

- Business Transactions
- Financing
- Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense
- Reproductive Health
- Value-Based Arrangements
- Hospital-Physician Integration
- Managed Care

SECTORS

- Physicians, Medical Groups, Medical Foundations, and Independent Practice Associations (IPAs)
- Provider-Owned Managed Care, ACOs, and Clinically-Integrated Networks (CINs)
- Hospitals and Health Systems

RECOGNITION

- Best Lawyers, Ones to Watch, Administrative/Regulatory Law and Business Organizations (including LLCs and Partnerships), 2024 & 2025
- Super Lawyers, Northern California, Rising Star, 2020-2022
- Super Lawyers, Southern California , Rising Star, 2023-2027

PROFESSIONAL AFFILIATIONS

- American Bar Association
- American Health Lawyers Association
- California Society for Healthcare Attorneys
- Leadership Council on Legal Diversity

NEWS, INSIGHTS & EVENTS

NEWS	Hooper, Lundy & Bookman Congratulates 2027 Southern California Super Lawyers
NEWS	HLB Advises 101 West State Street Holdings on Acquisition of Nationwide Health Care Platform from Genesis
EVENT	Jennifer Hansen & Stephanie Gross To Speak at CAMSS Desert Chapter Annual Legal Conference
NEWS	HLB Lawyers Author AHLA's The Stark Law: Comprehensive Analysis and Practical Guide, Eighth Edition
NEWS	Hooper, Lundy & Bookman Congratulates 2026 Southern California Super Lawyers
NEWS	Stephanie Gross and Maydha Vinson Author AHLA's Health Care Fraud Law: A 50 State Survey, Second Edition
EVENT	Stephanie Gross to Speak at LACBA's 22nd Annual Healthcare Law Compliance Symposium
NEWS	HLB Lawyers Published in Reuters
EVENT	HLB Lawyers to Speak at Strafford Webinar
NEWS	HLB Lawyers Published in California Health Law News Today

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