



Stephanie Gross

Partner

Co-Chair, Reproductive Health Practice

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CAPABILITIES

Business Transactions

Financing

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Reproductive Health

Value-Based Arrangements

Hospital-Physician Integration

Managed Care

Physicians, Medical Groups, Medical Foundations, and Independent Practice Associations (IPAs)

Provider-Owned Managed Care, ACOs, and Clinically-Integrated Networks (CINs)

Hospitals and Health Systems

EDUCATION

University of California, Berkeley, School of Law, J.D., Order of the Coif, 2015
Northwestern University, B.A., 2009

BAR ADMISSIONS

California, 2015

CLERKSHIPS

California Supreme Court, Hon. Leondra Kruger

“The way we pay for health care is changing, but the rules that govern payment arrangements aren’t keeping up. When providers approach me with creative ideas for aligning incentives around quality and value, I help implement their vision while managing risk.”

Stephanie Gross is a transactional and regulatory attorney whose knowledge of fraud and abuse law and managed care regulation allows her to help providers navigate a changing health care landscape. She frequently advises her clients on unique issues in the Medicare Advantage space and the regulation of value-based payment arrangements.

Stephanie assists hospitals, health systems, medical groups, skilled nursing facilities, and other providers, as well as health services companies and digital health companies, in navigating payor relationships in their day-to-day operations, as well as entering into strategic partnerships and major transactions, including mergers and acquisitions. This involves counseling on fraud and abuse issues, including compliance with federal and state anti-kickback and self-referral laws, as well as state insurance licensing requirements, the corporate practice of medicine, and general corporate and regulatory compliance matters. Stephanie also frequently drafts and negotiates professional service and related agreements and assists clients in obtaining financing to meet their goals.

Stephanie’s health policy background predates her legal career; shortly after the passage of the Affordable Care Act, she served as a program analyst with the Center for Consumer Information and Insurance Oversight within the Centers for Medicare & Medicaid Services (CMS). In that role, she drafted portions of the first regulations establishing health insurance exchanges under the new law and played a lead role in operationalizing the health plan certification process. This experience gave her a valuable perspective on how CMS approaches the countless policy issues impacting provider operations and payment arrangements.

Recognition

- Best Lawyers, Ones to Watch, Administrative/Regulatory Law and Business Organizations (including LLCs and Partnerships), 2024 &

2025

- Super Lawyers, Northern California, Rising Star, 2020-2022
- Super Lawyers, Southern California, Rising Star, 2023-2025

Professional Affiliations

- American Bar Association
- American Health Lawyers Association
- California Society for Healthcare Attorneys
- Leadership Council on Legal Diversity

News

- HLB Lawyers Published in Reuters
- HLB Lawyers Published in California Health Law News Today
- HLB Attorneys Published in Westlaw Today
- Hooper, Lundy & Bookman Congratulates 2025 Southern California Super Lawyers
- Several HLB Lawyers Author AHHA'S Hospitals and Health Systems, Second Edition

Insights

- Impending AB 2319 Implicit Bias Training Deadline for Perinatal Providers Amid Shifting Federal Landscape
- AB 1415: New California Bill Proposes to Expand OHCA Health Care Pre-Transaction Notice Requirements to Management Services Organizations and Private Equity Groups
- Executive Orders on Reproductive and Gender-Based Healthcare
- The Future of the Stark Law is Clouded by Uncertainty
- New California Proposed Law Would Require Attorney General Consent for Private Equity Healthcare Transactions (AB 3129)

Events

- HLB Lawyers to Speak at Strafford Webinar
- Stephanie Gross and Kelly Delmore to Speak at LACBA & CSHA's 21st Annual Healthcare Law Compliance Symposium
- 19th Annual Healthcare Law Compliance Symposium
- Overcoming Barriers to Advance Health Equity: Value Based Arrangements and Other Regulatory Updates Addressing Social Determinants of Health
- HLB Announces Webinar Series Focused on Value-Based Care