HOOPER LUNDY BOOKMAN

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DAVID A. HATCH

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> "What distinguishes health care from other areas of law is that most players in the space, whether providers, suppliers, or technology developers, share the same underlying objective: making care more accessible, affordable, and efficient for patients."

David Hatch counsels providers, start-ups, technology companies, and other health care clients on an expansive range of business, transactional, and compliance issues. Dave helps clients establish and expand their operations and steers them clear of regulatory stumbling blocks that could impede their goals or threaten costly disruptions. Focusing on the issues that matter and disposing of inconsequential distractions, he facilitates timely transactions while comprehensively protecting his clients' interests.

Dave's broad transactional background includes practice integration, asset purchases, mergers and acquisitions, health care joint ventures, and health care fraud and abuse compliance. His understanding of the unique issues and challenges faced by nonprofit and tax-exempt health care providers has made him a valued partner for clients in that space. He also provides consistent and clear counsel for physicians and physician groups, laboratories, hospitals, diagnostic centers, ambulatory surgery centers, application developers and technology companies, durable medical equipment companies, mental health providers, pharmaceutical companies, and medical device and prosthetic distributors.

Dave has substantial compliance experience that plays a critical role in his business representation, whether in the context of a proposed deal or at any stage in a client's development and operational lifecycle, from start-up and formation to offerings, change of control, and dissolution events. He advises clients regarding federal and state anti-kickback laws, self-referral laws, pharmacy laws, restrictions on the delivery of drugs and medical devices, regulation of ambulatory surgery centers, and the corporate practice of medicine doctrine.

Dave's counsel arms his clients with the information they need to make informed decisions and avoid regulatory missteps. At the same time, his ability to quickly get the answers to urgent questions whenever they arise gives them confidence that their interests are well-protected.

Representative Experience

– National Healthcare Regulatory Counsel: Counsel one of the nation's most prominent doctor house call and telemedicine technology companies with myriad health care regulatory and compliance issues pertaining to establishing and national expansion of operations.

– Tax-Exempt Counsel. Assist newly established private nonprofit hospital with completing and filing IRS Form 1023 and obtaining recognition of tax-exempt status with the IRS and on-going nonprofit and tax-exempt compliance issues.

– Technology Company Healthcare Counsel: Advise prominent national e-commerce platform regarding compliance with health care regulations pertaining to national pharmaceutical and medication delivery operations, food as medicine initiatives, healthcare contracting arrangements, and other compliance issues.

– Outside General Counsel. Serve as outside general counsel to significant independent private nonprofit tax-exempt hospital, providing counsel on broad range of issues affecting hospital governance, operations, and compliance.

– Ambulatory Surgery Center Transactions. Act as counsel on numerous syndications, affiliations, mergers, and other transactions involving ambulatory surgery centers.

– Medical Product Delivery Company. Served as outside health care regulatory counsel to a prominent medical product delivery company and advised on issues pertaining to compliance with corporate practice of medicine, fraud and abuse and telemedicine laws.

– Medical Practice Acquisition and Formation of Hospital Affiliated Medical Practice. Assisted hospital with establishing an affiliated medical practice and management services organization (MSO) and acquiring the assets of a prominent multi-location medical group.

– Physician Joint Ventures. Counsel numerous clients regarding regulatory and compliance issues pertaining to establishing and operating partially physician owned joint ventures.

– Sale of Imaging and Physical Therapy Business. Assisted large prominent medical practice with sale of imaging and physician therapy business lines.

EDUCATION

The University of Texas School of Law, J.D., *with honors*, 2002

University of Michigan, B.A., *with class honors*, 1998

BAR ADMISSIONS

California, 2002

CAPABILITIES

PRACTICES

Business Transactions

Compliance

Digital Health

Fraud and Abuse, Stark, Anti-Kickback Counseling and Defense

Hospital-Physician Integration

Reproductive Health

SECTORS

Ambulatory Surgery Centers

Clinical Laboratory

Community-Based Clinics

Drugs and Medical Devices

Hospitals and Health Systems

Imaging Centers

Pharmacies

Physicians, Medical Groups, Medical Foundations, and Independent Practice Associations (IPAs)

Digital Health

RECOGNITION

- Best Lawyers, Health Care Law, 2018-2027
- Super Lawyers, Southern California , 2019-2025; Rising Star 2009-2012

PROFESSIONAL AFFILIATIONS

- American Bar Association
- American Health Lawyers Association
- California Society for Healthcare Attorneys
- Los Angeles County Bar Association

NEWS, INSIGHTS & EVENTS

NEWS HLB Advises 101 West State Street Holdings on Acquisition of Nationwide Health Care Platform from Genesis

NEWS 35 HLB Attorneys Receive Recognition by Best Lawyers in America 2027

NEWS David Hatch and Ian Tapu Author AHLA's Health Care Fraud Law: A 50 State Survey, Second Edition

NEWS 35 HLB Attorneys Receive Recognition by Best Lawyers in America 2026

NEWS Hooper, Lundy & Bookman Congratulates 2025 Southern California Super Lawyers

NEWS Thirty-One HLB Attorneys Have Been Named "Best Lawyers in America 2025" and "Ones to Watch"

NEWS HLB's 2024 Southern California Super Lawyers

NEWS Twenty-One HLB Attorneys Have Been Named "Best Lawyers in America 2024" and Five HLB Attorneys as "Ones to Watch"

NEWS HLB's 2023 Southern California Super Lawyers

NEWS Twenty-Four HLB attorneys have been named "Best Lawyers in America 2023" and "Ones to Watch"

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